

Vista systems gain key contract in Uganda



Technical Security solutions installer Logix Technical Solutions of Uganda has won an important contract to provide Norbain SD's premium Vista range of security solutions to Barclays Bank Uganda in the country's capital, Kampala.

Logix is the primary technical security systems installer for the bank's seven branches, all located in the Ugandan capital. Its latest contract covers three branches the Kampala Road branch, the Garden City Mall branch and the Rwenzori House branch - and will ensure that all of the bank's branches in the capital have upgraded CCTV systems, installed and maintained by Logix.

Managing Director Olukayode Osunsan says: "The current installation contract is now more or less finished. Commissioning took place on 5 December 2005."

The installation has been undertaken in one of the most interesting security environments in the world, with the capital and other large cities experiencing a radically different situation to some remote, rural areas. Olukayode Osunsan explains: "Security in Uganda is quite stable apart from the northern region which has for many years now been experiencing armed rebellion, making some parts of the north unsafe.

In terms of the security situation in Kampala, this is similar to any major world city, but when compared to say Nairobi in Kenya or Johannesburg in South Africa, Kampala is much safer"

The recent contract reflects the increasing interest in the dynamic East African region. Economically, Uganda (mainly Kampala) is witnessing a relative boom in various business sectors such as telecommunications, manufacturing, construction and banking. In the banking sector, for example, some four years ago the major banks began rolling out a large-scale nationwide networking of their branches, making it possible for clients to transact at any branch.

Olukayode Osunsan says: "In addition, over just a short span of two to three years the country (particularly Kampala) has become dotted with ATM machines, automating the majority of banking operations."

Because of the growing prosperity and increasing use of ATMs and other bank facilities, the requirement for technical based security solutions has grown

correspondingly. Barclays Head of Retail Banking Vivian Igundura explains the organisation's choice of installer: "Logix Technical Solutions was chosen for this contract mainly because of their technical expertise, delivery times and quality product range. Logix has on many occasions demonstrated their technical understanding by providing us with customised solutions that address our specific needs.

"We have also been very satisfied with the range of quality products they supply each time, and their delivery/support response time is very impressive, bearing in mind other local suppliers, delivery times. This is why Logix Technical is our preferred and contracted Barclays technical security solution provider."



Since the branches are housed in some of Kampala's most prestigious buildings, the solutions were chosen to blend well with their surroundings. The Kampala Road branch has 15 day/night Vista VVRD4V9D/N vandal resistant hi-res colour/mono varifocal domes installed at critical points, supervising ATM transactions, entrances and counter activity as well as behind-the-counter work and critical staff areas.



Pairs of domes are sited on elegant branched holders that give views to both sides of supporting columns across the lobby area. Olukayode Osunsan says: "All the branches were recently renovated, but installation still proved quite hard as the various camera points were not properly planned for."

Signals from the cameras travel via highly-secure RG59U100 solid core coaxial cabling to the system's hub, a Vista VC16Te-160 Triplex™ Columbus DVR, each of which had an upgraded storage capacity of 600GB. Security staffs are able to supervise activity caught on camera on a PVD1510DG 15 inch and 17 inch, 750TVL colour monitor.

In terms of the benefits that Barclays has derived from the solutions it has had installed, Barclays Head of Risk Advisory services Peter Byarugaba says: 'The CCTV installed at each branch has proved to be extremely beneficial to our overall operations. Generally the bank, being a financial institution, faces a number of

potential security risks, and we take great interest in our various security concerns, some of which the installed CCTV system is helping to address and resolve.”

The concerns include the need for a safe working environment. Peter Byarugaba says: “The CCTV camera installed at various points throughout the bank provides both the bank’s clients and assets with a safe working environment. The solution ensures that daily operations can be carried out with few or no security concerns, as security surveillance is assured.”



The installed system also acts as a strong deterrent, Peter Byarugaba adds. “The CCTV system provides the bank with a tool and system that helps to deter would-be internal or external opportunist crime.”

The solution also meets a key need for good quality visual evidence, the spokesperson concludes. “The installed system has proved to be an excellent tool in resolving disputed

transactions, especially at the ATM points. On occasions, clients dispute transactions and the CCTV coverage is an excellent way to provide the bank and client with visual evidence of the disputed transactions.”

Olukayode Osunsan says: “At Logix Technical Solutions, we choose Norbain as our main supplier for a wide range of CCTV and other technical security products, based on their superior product line and good prices. Their technical support has always been very good and thus far we have no regrets in dealing with them. We have tested Vista products and the range is amazingly reliable and feature packed, well suited for most of our clients’ requirements and is perfectly suited for this environment. It has proved to be a dependable product line.”